

# INSURANCE EXPERT NETWORK, LLC: YOUR SOURCE FOR RELIABLE, HIGHLY- QUALIFIED INSURANCE EXPERTS, MEDIATORS, AND ARBITRATORS

The Insurance Expert Network, LLC (IEN) was founded in 2005 in response to a growing need for insurance experts. IEN services include mediation and arbitration, providing a less costly means of resolving insurance related disputes.

Our experts play a critical role in litigation, by educating counsel on the nuances of insurance, assisting attorneys on determining the merits of a case, testing potential evidence or testifying at a deposition or trial. Our mediators and arbitrators are all accredited and with extensive experience in insurance and the resolution of insurance cases. Choosing arbitration or mediation can be less costly, but choosing an experienced mediator or arbitrator is crucial in the success of your outcome.

## **How We Work With Attorneys and Clients**

After receiving an email or phone call, we determine your needs by asking the following:

1. An overview of the case
2. Names of parties involved in the litigation/dispute
3. An outline of the scope of the work
4. Qualifications required from the prospective insurance expert, mediator or arbitrator

**After reviewing this information, IEN will:**

1. Identify available insurance specialists within our network who fit the particular needs of the case and who do not have any potential conflicts of interest.
2. Provide a statement from each specialist in support of their qualifications for the case, their CV and fee schedule.
3. Arrange the initial contact between the attorney/client and the insurance specialist.

**Once one of our insurance experts, mediators, or arbitrators has been selected, IEN will:**

1. Notify the selected insurance specialist
2. Facilitate the engagement process between the attorney/client and the specialist
3. Handle invoicing, collection and disbursement of the specialist's retainer, fees and expenses.

**The IEN Advantage**

1. There is no charge for referrals
2. Generally, a nationwide search and subsequent referral can be completed within 48 hours
3. Our network includes a large number of insurance experts, mediators and arbitrators with expertise in over 120 different insurance disciplines.
4. To assist the attorney/client in the selection process, we provide a case-specific statement of qualification from each potential expert, mediator or arbitrator.
5. IEN personnel are highly experienced and knowledgeable about insurance.



THE SOURCE FOR INSURANCE EXPERTS

215-736-2980 [www.insuranceexpertnetwork.com](http://www.insuranceexpertnetwork.com)

## Areas of Expertise

IEN maintains a listing of over 120 specialized insurance areas allowing members to be more precise in describing their expertise and respond to attorney requests. The following is a sample of these areas. A more complete list is available at our website

- Actuary
- Automobile Insurance
- Bad Faith
- Binders
- Business Interruption
- Captives
- Construction Defects
- Credit Insurance
- Directors & Officers
- Excess & Surplus Lines
- Fidelity
- Fraud
- General Liability
- Insurance Accounting
- Insurance Business Processes
- Life & Health Insurance
- Marine Insurance
- Misrepresentation
- Producers Errors & Omissions
- Producer standards & Practices
- Product Development
- Professional Liability
- Property Insurance
- Regulatory Compliance
- Reinsurance
- Surety
- Workers Compensation

## Here's What Our Clients Say

*"Insurance Expert Network helped reduce my search time for qualified experts, provided me with multiple, well-qualified, experienced candidates to choose from, obtained their resumes, rates and references for me, and even coordinated telephone conferences so I could conduct initial screening interviews with the candidates who appeared to be a good match for my case. IEN was very professional and responsive. I would certainly use the service again."*

Michael E. Jacobs, Esq., McGowan & Jacobs, LKLC, Hamilton OH

*"In connection with high stakes, complex litigation, our firm approached Insurance Expert Network respecting a series of issues that arose relatively late in the case. Trial was imminent, and we demanded a sophisticated analysis with a very short term turnaround. From initial referral to final report, IEN was able to quickly identify, qualify and refer experts ready to work. Performance of both IEN and their experts was professional, efficient and effective."*

David L. Braverman, Esq. and Julie I. Kaplan, Esq., Braverman Kaskey P.C., Philadelphia, PA

To learn more about IEN and what we can do for you, please visit our website at [www.insuranceexpertnetwork.com](http://www.insuranceexpertnetwork.com); send us an email at [info@insuranceexpertnetwork.com](mailto:info@insuranceexpertnetwork.com) or call us at 215.736.2980.

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